



TENDER UJ 15/2025: PROVISION OF FORTIGATE FIREWALL LICENSES FOR A PERIOD OF ONE (1) YEAR

1. Overview

The University of Johannesburg (UJ) has several Fortinet devices on different campuses. The licenses for these firewalls need to be renewed on an annual basis. This document serves as the requirements for renewal and support. Also, the successful service provider is expected to provide higher level support to internal UJ network security staff as an escalation point.

2. Basic requirements

The successful service provider must be able to meet the following requirements:

2.1 Fortinet approved reseller and Fortinet accredited. (Proof of valid certification to be included in the submission.) **-Failure to provide valid proof of partner certification will lead to disqualification.**

2.2 Local i.e., South African representative and must be around the Gauteng province.

2.3 Own In-house Fortinet Engineers. (Proof such as CVs to be supplied in the submission.)

2.4 Technical Resources **MUST** have valid NSE 4 and NSE 5 Certification. (Proof of valid certifications to be supplied.)

3. Support requirements

The successful service provider must be able to adhere to the following support requirements:

3.1 Support Calls

- UJ working hours are 7:00am to 5 pm, Monday to Friday excluding holidays.
- When a support call is initiated, the service provider must respond within 2 hours. If it's a repair that is needed the service provider needs repair within 4 hours. The hours that will be used can be used from the total amount of hours that is specified for consulting hours (section 3.2)

3.2 Consulting Hours

- As specialized skills are needed, UJ will need consulting hours to be included in the submission by the service provider. These consulting hours can be used for troubleshooting problems, optimising the configurations of devices, firmware Updates and recommendations, updating new ransomware definitions, expert advice on best practice etc.
- Furthermore, these consulting/support hours can be onsite or remotely by a certified Fortinet Engineer.
- 20 hours for support to be allocated for the year. (During working hours)
- These hours will be pre-arranged with the successful service provider in advance unless urgent support is needed for a break-fix scenario.
- Monthly report on balance of hours used and remaining to be supplied.

3.3 Afterhours

- After hours it refers to work outside normal working hours. In certain cases, the service provider must be able to provide service outside working hours indicated in section 3.1.
- 10 afterhours support hours must be quoted.

4. Equipment List and sites (Specifications)

Below is the list of equipment to be quoted on for renewal and support thereof.

Campus	Model	Description
APB	1000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) - S/N: FGT1KD3917800757
APB	1000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) - S/N: FGT1KD3915800417
SWC	1000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) - S/N: FGT1KD3916800591
SWC	1000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) - S/N: FGT1KD3915801981
DFC	3000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) - S/N: FGT3KD3Z16800370
DFC	3000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) - S/N: FGT3KD3Z16800373
DR	1000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) S/N: FGT1KD3916800508
APK-REMOTE	1000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) S/N: FGT1KD3917800620
APK-FW-InterCampus	1000D	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services) Renewal (Active/Passive) S/N: FGT1KD3916801050

5. Pricing Sheet (All quotations must be based on a ROE of R18.50 to \$1.00 for evaluation purposes)

Model	Qty	Description	Unit Cost	Mode	Expiry	1 Year Cost
FGT1KD3917800757	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Active	2025/09/28	
FGT1KD3915800417	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Passive	2025/09/28	
FGT1KD3916800591	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Active	2025/09/28	
FGT1KD3915801981	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Passive	2025/09/28	
FGT3KD3Z16800370	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Active	2025/09/28	
FGT3KD3Z16800373	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Passive	2025/09/28	
FGT1KD3916800508	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Active	2025/09/28	
FGT1KD3917800620	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Active	2025/09/28	
FGT1KD3916801050	1	1 Year License with UTM Bundle (24x7 FortiCare) plus NGFW, AV, Web Filtering, Botnet,IP/Domain and Antispam Services)		Active	2025/09/28	
Support Hours - Office Hours	20					
Support Hours - After Hours	10					
Sub Total						
VAT						
Total Including VAT						

6. Additional notes

6.1 The response must strictly adhere to the above requirements. Deviations must be clearly mentioned and explained. However, it will be at the sole discretion of UJ to accept or reject such deviations.

6.2 The successful service provider is expected to provide onsite support, though VPN service will be provided if needed.

6.3 One Year License renewal must be quoted.

6.4 Check Sheet **MUST** be complete to reflect the level of compliance (Include comments where necessary)

7. Technical Adjudication

This Tender will be evaluated in three stages:

Stage 1 – Compliance with mandatory tender requirements

Stage 2 – Technical / Functionality Compliance

Stage 3 - Financial and B-BBEE

7.1 Stage 2 - Technical / Functionality Compliance

Requirement	Maximum points obtainable
Meet specifications and requirements (All requirements in the check sheet) <ul style="list-style-type: none">Supply of Licenses = 12.5 pointsSupply of consulting Services (Ref: Support Requirements) = 12.5 points	25
Key technical resources skills/certifications (NSE4 and NSE5 - Proof to be attached) <ul style="list-style-type: none">2x Proof of valid certifications + Experience will give you maximum points (50) (Named Engineers with Valid Certification)1x Proof of valid certification + Experience will give you maximum points (Named Engineers with Valid Certification) will give you half points (50/2 = 25)No Certification/Expired Certification and No experience will give you 0 points (0) Experience should be at least 2 years or more	50

Reference Letters: (5 References where Fortigate Firewall licenses were supplied) must be less than 5 years old. <ul style="list-style-type: none"> 5 reference letters with contact details - of similar deployments (FortiGate Firewalls) = 25 points. 4 reference letters with contact details - of similar deployments (FortiGate Firewalls) = 20 points 3 reference letters with contact details - of similar deployments = 15 points 2 reference letters with contact details - of similar deployments = 10 points 1 or No reference letter with contact details - of deployments that are out of the scope of the tender = 0 points 	25
Total Points awarded	100

A minimum of 70 points is required by any bidder before further evaluation. All bidders who achieve 70 points or more and who provide valid proof of the required certification will be evaluated equally in terms of stage 3.

Should the supplier provide expired certificates, no points will be obtained for the resources indicated.

7.2 Stage 3 - Financial and B-BBEE

- Price (80 points)
- BBBEE (20 points)

8. Check Sheet

	Check Sheet	Comply Yes/No	Comment
1	Fortinet approved reseller and Fortinet accredited. Proof to be included in the submission.		
2	Local i.e. South African representative.		
3	Own In-house Fortinet Engineers. Proof to be supplied.		
4	Quotation based on a ROE of R18.50 to \$1.00 for evaluation purposes		
5	Support Calls Can support according to UJ working hours are 7:00am to		

	5 pm, Monday to Friday excluding holidays.		
6	When a support call is initiated, the service provider must respond within 2 hours. If it's a repair that is needed the service provider needs to repair within 4 hours. The hours that will be used can be used from the total amount of hours that is specified for consulting hours		
7	As specialized skills are needed, UJ will need consulting hours to be included in the submission by the service provider. These consulting hours can be used for troubleshooting problems, optimizing the configurations of devices, firmware recommendations, updating new ransomware definitions etc.		
8	Furthermore, these consulting/support hours can be onsite or remotely by a certified Fortinet Engineer.		
9	These hours will be pre-arranged with the successful service provider in advance unless urgent support is needed for a break-fix scenario.		
10	Monthly report on balance of hours used and remaining to be supplied.		
11	Afterhours refers to work outside normal working hours. In certain cases, the service provider must be able to provide service outside working hours indicated in section 3.1.		
12	10 afterhours support hours must be quoted.		