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The Business Zone



Conference, Corporate Training & Networking Specialists

Legal Matters The Consumer Protection Act

Dates: 9th & 10th November 2010

Venue: Burgers Park Hotel cnr van Der Walt and Minnaar Street Pretoria

Overview:

The Consumer Protection Act 68 of 2008 is set to revolutionise the business landscape in South Africa by making the South African consumer the most protected consumers in the world. The CPA, as it is known, has been one of the most hotly debated bills in recent times and looks after the well being of all consumers. This has a much bigger impact than first anticipated and no business that wants to proactively manage the risk to their bottom-line and possible damage to their reputations can afford to be ignorant of the Act's provisions.

The Consumer Protection Act comes into effect on 24 October 2010 and it is prudent of every organisation to understand the implications the Act brings about to the way they do business. For instance, not only does the Consumer Protection Act apply to the supply of goods and services, it also applies to the promotion and marketing of these goods and services. It may well be said that the old adage of 'Let the buyer beware' is now in reverse gear as the position can now be described as 'Let the seller beware'!

Whether you use direct marketing, loyalty programmes, vouchers, store credits, fixedterm contracts, product labeling or any form of contact with consumers; don't allow your business to be on the wrong end of the Consumer Protection Act. Join us in unpacking the Act with industry expert Advocate Neville Melville in an interactive training workshop.

Book your seats now and get a FREE publication per delegate









Presenting our Facilitator:

Advocate Neville J Melville

A passionate and involved South African, and Banking Ombudsman from 2000 to 2007, Advocate Neville Melville is a specialist in consumer matters. As Ombudsman, he participated in the consultative processes that led up to the promulgation of the Consumer Protection Act. He now acts as a legal, complaint management and Consumer Protection Act consultant, trainer and implementer.

His clients have included the Office of the Public Protector (for which he compiled the content for the African Ombudsman Association website), the FAIS, Banking, Credit Information and Long Term Insurance Ombudsmen and the National Credit Regulator. He has conducted process audits for the last three mentioned organisations and redesigned the complaints management system for the National Credit Regulator.

Neville has been involved in training initiatives on the National Credit Act and the Consumer Protection Bill, and in training attorneys with LEAD (Law Society). Neville's involvement with alternative dispute resolution began in the early 1990s, when he played a role in the National Peace Accord as Police Reporting Officer for the province of Natal.

From this involvement flowed his appointment, as part of former president Nelson Mandela's administration, as Executive Director of the Independent Complaints Directorate (the national ombudsman for complaints against the police).

Neville is an Honorary Research Fellow of the University of KwaZulu-Natal and has conducted training in conjunction with the Institute for Professional Legal Training that is affiliated to the University. Neville has a Master's Degree in Law)cum laude(from the University of Natal and is currently enrolled for a PhD.

Who Should Attend:

Client Liaison Officers **Public Relations Manager Compliance Managers Business Advisors** Company Legal Framework Managers Managing Directors **Business Owners** General Managers Sales Managers **Marketing Managers Product Developers Brand Managers** Research and Development Managers **Procurement Managers Customer Service Managers** Franchisers





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Course Outline WORKSHOP CONTENT - Day 1&2

Course Schedule:

Registration opens at 08h30 on the first day

Morning Tea: 10h00 - 10h15 Lunch Break: 12h30 - 13h15 Afternoon tea: 15h00 - 15h15

To be advised: one guest speaker on each day

Advocate Melville will cover the following topics in-depth over the two days:

The objective of the Act and its application

Changes to the underlying legal philosophy

Consequences of getting it wrong

Required conduct change

Supply of quality services and goods that are safe.

Delivery and returns

Agreements and prohibited transactions

Fair and responsible marketing

Disclosure

Overselling

Care of consumers' property

Consumers right to cancel bookings

Preparation

How the Act applies to Franchises









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Date and Venue

Registration Form

Registration Details and Fees

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Legal Matters - The Consumer Protection Act

Registration fee includes lunch, refreshments documentation. Delegates may be refused admissio received prior to the event. The fee does n accommodation.	and hardcopy in if payment is not	Cnr Van Der Walt				
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Authorisation	☐ Bank	transfer				
Full name:	☐ Cross	ed cheque made payable	to The Business Zone			
Position:	☐ Visa		☐ Mastercard			
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Email Address:	Expiry do	Expiry date: CVV:				
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Signature:						
Date:		All payments to reflect invoice number.				
Please note that this registration is invalid with	nout a signature					
	Our Co	ntact details				
	Compai	Company name: The Business Zone				
Company details	Phone:	+27 (0)21 521 4400 F	ax: +27 (0)21 557 1218			
Company name:	Email:	info@businesszone.co.za	a			
Address:	Would y	Would you like to receive further information about our products?				
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Post code: Country:	Professi	onal Training	Yes □ No			
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Mr/Mrs/Ms Full name	Job title	Telephone Telephone	Email			
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2 3 For groups of more than 3 please attach a separate sheet with details						

Terms and conditions

The client is required to make payment within 7 days from the date of invoice.

The Business Zone regard all intellectual property rights and materials produced or distributed by it for this event, to be its private property and prohibits any publication, distribution or copying of such rights or materials. It also reserves the right to take legal action if such rights are infringed. No cash refunds will be given in the event of cancellation, but delegate-substitutions will be permitted. The Business Zone is prepared to issue a credit voucher, valid for 12 months from date of issue, however, it does reserve it's right to recoup any losses in cash, up to 50% of the total contract value. All cancellations are to be in writing and addressed to the Financial Manager of The Business Zone no later than 14 days prior to the booked event. The Business Zone reserves the right to transfer this booking to an alternate event after proper notification. At the time of going to press, all speakers and topics are to be confirmed. The Business Zone reserves the right to alter the programme without prior notice. 15% of the fee payable is a non-refundable service charge. If the booked event is cancelled, for any reason beyond the control of The Business Zone, the client hereby indemnifies The Business Zone from any and all costs, damages and expenses, including legal fees, which may arise from such cancellation. The Business Zone shall endeavour to reschedule such an event timeously. This agreement is a binding contract between the above parties and is subject to the laws of South Africa.