



### **STH & Alumni Office collaboration**

STH is a leading training institution for Tourism, Hospitality and Food & Beverage Management future leaders. In quest to achieve global excellence and stature, it is vital to ensure that STH students are exposed to a variety of operational work environments.

The STH has identified the Alumni office as a strategic partner within the University. The Kerzner@uj is pleased to submit this proposal for services to support the Alumni office in achieving its goals for improving customer satisfaction by providing an alumni benefit package and fulfilment system. We have partnered with the Alumni office through a series of engagement and looking at how STH commercial unit, TheKerzner@uj can enhance UJ Alumni experience while exploring opportunities to increase foot traffic and revenue. Alumni office can extend this package on all its platforms and utilise it as an Alumni benefit.

### **Package details**

The conference package rates offered will be as follows:

#### **A.Conference Package.**

	<b><u>Internal Rate</u></b>	<b><u>(External) Rate</u></b>
Half Day Conference Package	R 420.00 per person	R 490.00 per person
Full Day Conference Package	R 500 per person	R 585 per person

### **Conference Package Breakdown**

Half Day Conference Package includes:

- Projector and Screen ( Any other additional AVU will be quoted accordingly)
- 2 x Bottled water per person , mints , notepads and pens in the venue
- Arrival tea, coffee and arrival refreshment
- Mid-morning tea , coffee and mid-morning refreshment
- Chefs Choice Lunch ( 3 Course Buffet for 30 guests and more , less than 30 guests will be served a plated 3 Course Lunch)
- 1 Softdrink per person

- Staffing

Full Day Conference Package:

- Projector and Screen ( Any other additional AVU will be quoted accordingly)
- 3 x Bottled water per person , mints , notepads and pens in the venue
- Arrival tea, coffee and arrival refreshment
- Mid-morning tea , coffee and mid-morning refreshment
- Chefs Choice Lunch ( 3 Course Buffet for 30 guests and more , less than 30 guests will be served a plated 3 Course Lunch)
- 1 Softdrink per person
- Afternoon tea , coffee and afternoon refreshment
- Staffing

<u>The Kerzner@UJ Venue</u>	<u>Alumni Venue Hire Rate</u>		<u>Non Alumni ( External) Rate</u>	
	<u>Half Day</u>	<u>Full Day</u>	<u>Half Day</u>	<u>Full Day</u>
Conference Room 1or 2	R 2 500.00	R3 565.00	R 4 350.00	R 5 742 .00
Conference Room 1 and 2 Combined	R 4 320.00	R 5 346.00	R 8 700.00	R 13 050.00
Conference Room 1, 2 and Bistro	R5 130.00	R 5 902.00	R 10 875.00	R 17 400 .00
Auditorium	R 2 500.00	R 3 638.00	R 7 540.00	R 12 789 .00
Stellenbosch Room	R 1 620.00	R 2 970.00	R 4 060.00	R 6 380 .00
Syndicate Room 6,8 and 9	R 675.00	R 1 201.00	R 1 305.00	R 1 914.00
Syndicate Room 7	R 785.00	R 1 115.00	R 1 450.00	R2 392 .00


Venue Hire Breakdown:

Half Day Venue Hire – Maximum of 5 hours

Full Day Venue Hire – Maximum of 9 hours

Venue Hire Includes:

- Projector and Screen ( Any other additional AVU will be quoted accordingly)

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- 1 x Bottled water per person , mints , notepads and pens in the venue

### **Booking Procedure**

**Step 1:** Booking will be done online (The Kerzner@UJ booking system)

- The Kerzner@UJ booking system to have alumni tab (The Kerzner@UJ to confirm if this is possible)
- The alumni tab will have a student number / ID as a requirement for verification purposes.

**Step 2:** The Kerzner@UJ will send booking enquiries for verification to [alumni@uj.ac.za](mailto:alumni@uj.ac.za)

**Step 3:** After verification, The Kerzner@ UJ will send a quote to alumni to confirm booking.

The package will be reviewed annually.